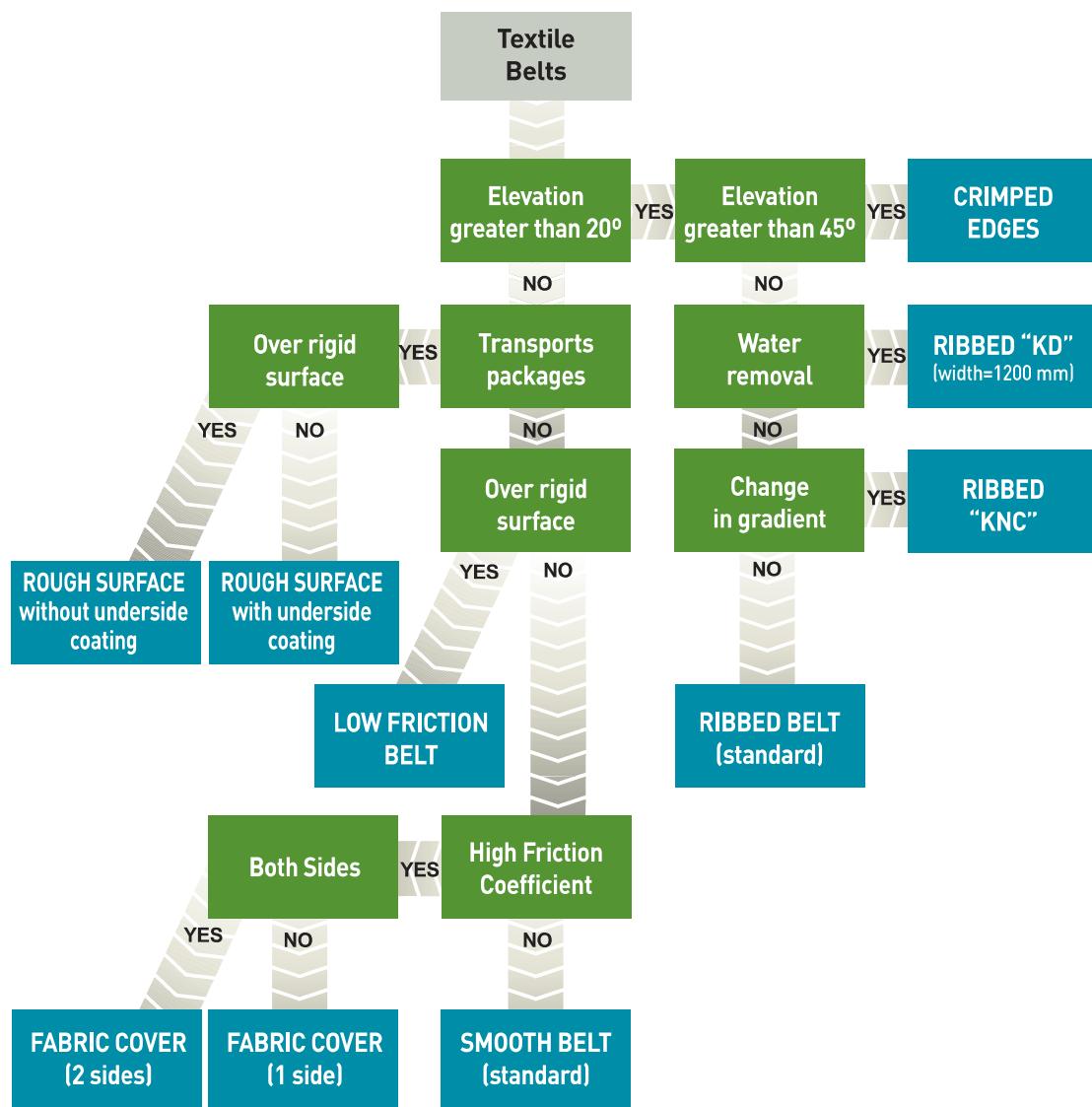


Our products



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Characteristics of Textile Belts



Flat Kautex Belts



These are the belts which, due to their versatility and economic price, are most often used. The possible variants, both in terms of the reinforced centres and the quality of the covering rubber mats, means that the belts can be adapted to practically any type of transportation use.

They may be manufactured in two variants:

Molded edge belt

Rubber is used on the sides of the textile centre protecting the belt from potential chafing against the conveyor belt structure and from aggressive agents which may come into contact with the belt. Maximum width of manufacture: 2.200 mm.

Cut edge belt

The belt is supplied to a maximum width of 2.200 mm and then may be cut to the required width either by the user or by Kauman on request from the customer. The cut belt is still fully guaranteed for operational use.

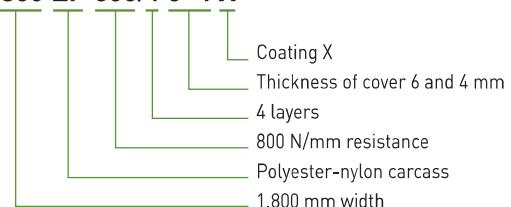
The use of smooth conveyor belts may be restricted depending on the angle of inclination of the conveyor belt (the limit being between 18 and 20°). When the angle is greater than this we recommend the use of belts which incorporate some kind of transversal support for the material (ribbed belts, with cleats, etc).

The lengths of the belt rolls are only restricted by their dimensions for transporting and the user's ability to handle the rolls.

Designation names of textile belts

The complete designation of textile belts includes the definition of the belt width in mm, the type of carcass, thickness for cover, and a letter which identifies the type of coating. For example:

1800 EP 800/4 6+4 X





LEADER OF
RUBBER GOODS
PRODUCTION
IN RUSSIA

RubEx group

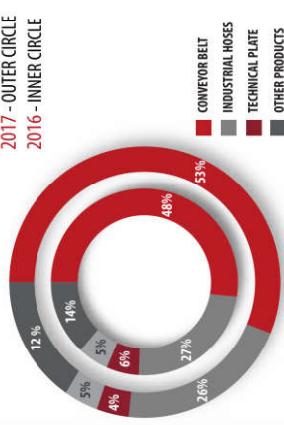
RUBEX GROUP

70 YEARS OF EXPERIENCE IN RUBBER GOODS PRODUCTION

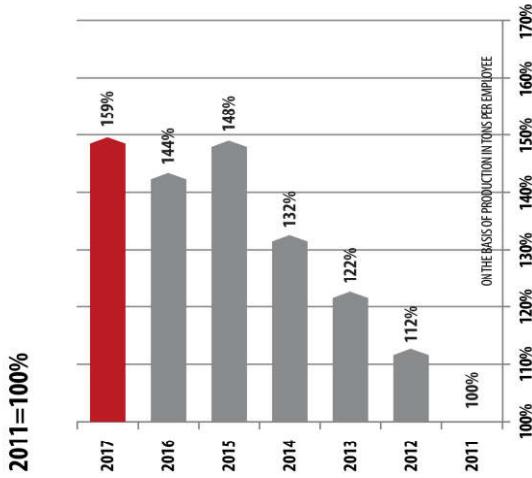
FINANCIAL INDICATORS

	2017	▲	2016	2015	2014	2013	2012	2011
REVENUE, MILLION USD	124,1	+24,5%	99,7	108,1	141,1	181,2	202,0	230,8
CONVEYOR BELT	66,1	+37,0%	48,2	54,8	58,1	77,8	88,5	111,9
INDUSTRIAL HOSES	31,8	+17,9%	27,0	26,0	42,7	53,7	52,8	55,8
HYDRAULIC HOSES	5,2	-4,5%	5,4	5,5	6,0	5,5	7,1	7,5
TECHNICAL PLATE	6,0	+19,2%	5,0	5,3	7,0	8,5	8,9	8,2
OTHER PRODUCTS	15,1	+7,3%	14,1	16,5	27,4	35,7	44,7	47,4
EBITDA, MILLION USD	14,5	+14,0%	12,7	13,3	10,0	15,9	20,6	16,4
EBITDA MARGIN, %	11,7%	-1,1	12,8%	12,3%	7,1%	8,8%	10,2%	7,1%
NET DEBT/EBITDA	1,4	-	1,4	1,2	3,4	2,1	1,4	0,1
AVERAGE WEIGHTED EXCHANGE RATE USD / RUB	58,35		67,03	60,96	38,42	31,85	31,09	29,39

REVENUE STRUCTURE BY PRODUCT SEGMENTS

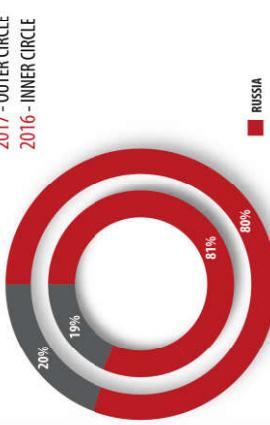


DYNAMICS OF LABOR PRODUCTIVITY



ON THE BASIS OF PRODUCTION IN TONS PER EMPLOYEE

REVENUE STRUCTURE BY REGIONS



ON THE BASIS OF PRODUCTION IN TONS PER EMPLOYEE

WE COMBINE EXCLUSIVE COMPETENCIES IN SERVICE, ENGINEERING AND PRODUCTION TO OFFER BEST COMPLEX SOLUTION

- IN PIPING AND CONVEYOR TRANSPORTING
- IN AMORTIZATION SOLUTIONS
- IN WEAR PROTECTION

STRATEGY

OUR MISSION

FINANCIAL INDICATORS

FOR NICHE PRODUCTS

COMBINATION OF EXCLUSIVE COMPETENCES IN THE SERVICE, ENGINEERING AND PRODUCTION TO OFFER THE BEST END-TO-END SOLUTION IN THE FIELD OF TRANSPORTATION AND PROCESSING MATERIALS IN RUSSIA/A.

FOR MASS PRODUCTS

Nº1 IN RUSSIA FOR RUBBER GOODS AND AUXILIARY PRODUCTS WITH BROAD ASSORTMENT, AVAILABLE AND QUALITY PRODUCT.

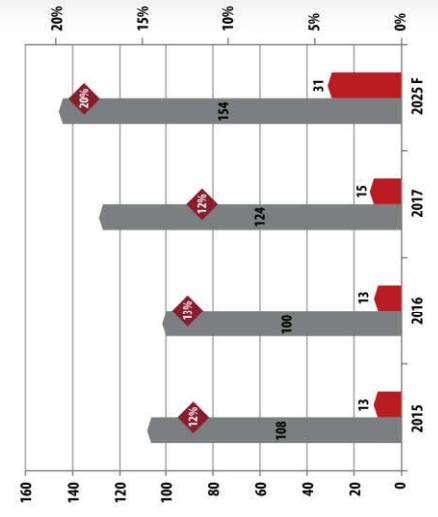
OUR STRATEGIC GOALS BY 2025

FOR NICHE PRODUCTS

BECOME THE BIGGEST SERVICE-ENGINEERING COMPANY IN RUSSIA IN KEY INDUSTRIES FOR SERVICE OF MATERIAL TRANSPORT COMPONENTS AND ASSEMBLIES (Nº1 BY REVENUE). USE EXISTING COMPETENCES FOR DEVELOPMENT OF EXPORT SALES AND PRODUCTION OF RUBBER GOODS AND SUBSTITUTING PRODUCTS (COMPOSITE, POLYURETHANE, OTHER POLYMERS) OF HIGH CLASS FOR MATERIAL TRANSPORTING, AMORTIZATION AND WEAR PROTECTION SOLUTIONS.

FOR MASS PRODUCTS

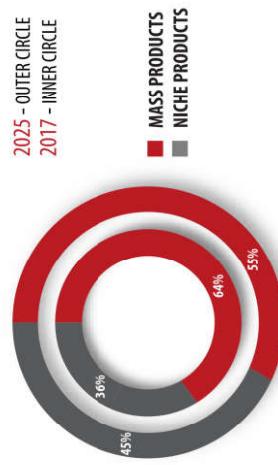
LEADER IN RUSSIA IN THE PRODUCTION OF RUBBER GOODS BY THE LEVEL OF COSTS WITH BEST OFFER 'PRICE-EQUALITY™' WITH BIGGEST DISTRIBUTION NETWORK IN RUSSIA



■ Revenue, million USD ■ EBITDA, million USD ■ EBITDA margin, %

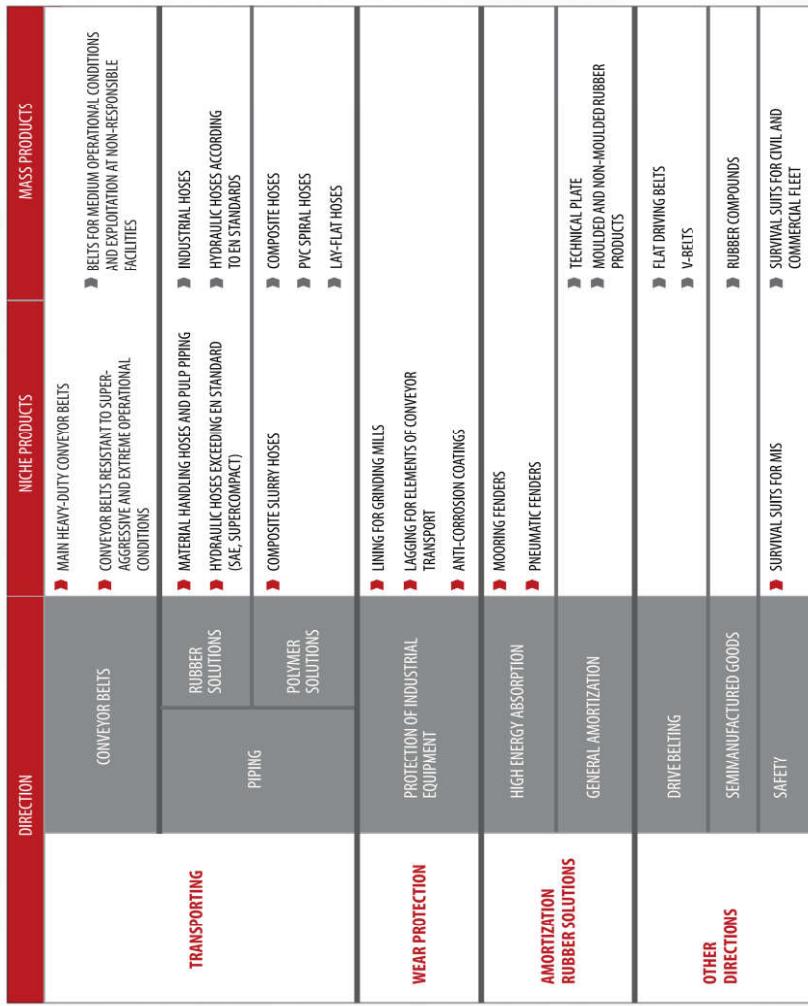
REVENUE STRUCTURE BY SEGMENTS

2025 - OUTER CIRCLE
2017 - INNER CIRCLE



■ MASS PRODUCTS
■ NICHE PRODUCTS

OUR STRATEGIC SEGMENTATION

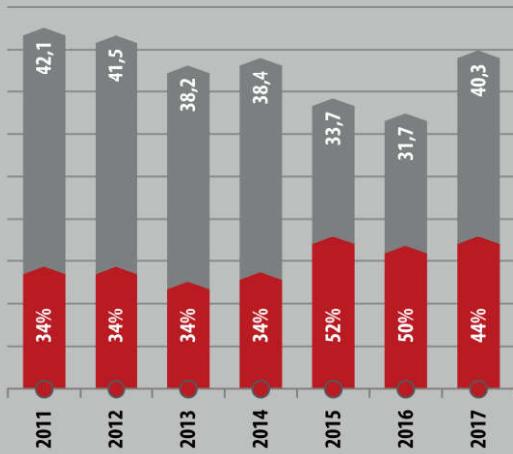


DIRECTION	MASS PRODUCTS	NICHE PRODUCTS
CONVEYOR BELTS	MAIN HEAVY-DUTY CONVEYOR BELTS CONVEYOR BELTS RESISTANT TO SUPER-AGGRESSIVE AND EXTREME OPERATIONAL CONDITIONS	■ BELTS FOR MEDIUM OPERATIONAL CONDITIONS ■ BELTS FOR MEDIUM OPERATIONAL CONDITIONS AND EXPLOITATION AT NON-RESPONSIBLE FACILITIES
RUBBER SOLUTIONS	MATERIAL HANDLING HOSES AND PULP PIPING HYDRAULIC HOSES EXCEEDING EN STANDARD (SAE, SUPERCOMPACT)	■ INDUSTRIAL HOSES ■ HYDRAULIC HOSES ACCORDING TO EN STANDARDS
POLYMER SOLUTIONS	COMPOSITE SLURRY HOSES PIC SPIRAL HOSES LAY-FLAT HOSES	■ COMPOSITE HOSES ■ PIC SPIRAL HOSES ■ LAY-FLAT HOSES
WEAR PROTECTION	PROTECTION OF INDUSTRIAL EQUIPMENT LAGGING FOR ELEMENTS OF CONVEYOR TRANSPORT ANTI-CORROSION COATINGS	■ LINING FOR GRINDING MILLS ■ LAGGING FOR ELEMENTS OF CONVEYOR TRANSPORT ■ ANTI-CORROSION COATINGS
HIGH ENERGY ABSORPTION	MOORING FENDERS PNEUMATIC TENDERS	■ MOORING FENDERS ■ PNEUMATIC TENDERS
GENERAL AMORTIZATION		■ TECHNICAL PLATE ■ MOULDED AND NON-MOULDED RUBBER PRODUCTS
DRIVE BELTING		■ FLAT DRIVING BELTS ■ V-BELTS
SEMIN/ANUFACTURED GOODS		■ RUBBER COMPOUNDS
SAFETY	■ SURVIVAL SUITS FOR MINES	■ SURVIVAL SUITS FOR CIVIL AND COMMERCIAL FLEET

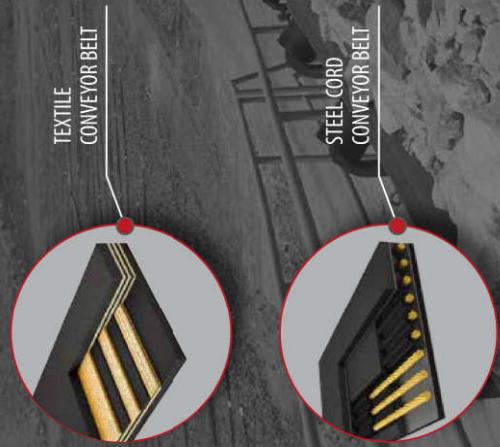
CONVEYOR BELT

DYNAMICS OF THE CONVEYOR BELT MARKET IN RUSSIA

THOUSAND TONS



PRODUCT DESIGN



PRODUCT

TEXTILE AND STEEL CORD CONVEYOR BELT

WIDTH FROM 300 UP TO 2 400 MM
TENSILE STRENGTH FROM 200 UP TO 5 000 N/MM

RESISTANCE TO

- ABRASION
- INFILTRATION AND COMBUSTION
- EXTREME TEMPERATURES
- AGGRESSIVE ENVIRONMENTS AND MATERIALS

IN THE TOTAL REVENUE OF THE GROUP
54% + 37%
TO THE LEVEL OF 2016

INVESTMENTS IN THE DEVELOPMENT
2011 - 2017

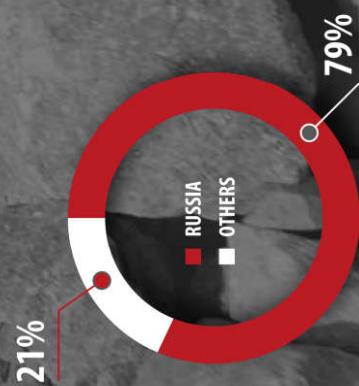
SIGNIFICANT INVESTMENT PROJECTS 2017 - 2020

MODERNIZATION OF VULCANIZING EQUIPMENT PRODUCTION
CONCENTRATION DUE TO VERTICAL INTEGRATION
(FABRICS + IMPREGNATION)

NEW PRODUCTS IN PORTFOLIO

- RubEx Plasma T4
- RubEx Armor
- Stop Fire
- Optimum
- Vertical
- Rubex CT
- Rubex 0C

REVENUE STRUCTURE BY REGIONS, %



REVENUE STRUCTURE BY APPLICATION, %

